



# Sensio Lighting are shining a light on inventory with Sage Inventory Advisor

Sage  
Inventory Advisor  
Success Story

## Challenge

Sensio Lighting wanted to remove the dependency on spreadsheets used for order recommendations - spreadsheets that were both inaccurate and time consuming to populate.

## Solution

Sensio Lighting selected Sage Inventory Advisor to extend the functionality of Sage 200 ERP.

## Result

Accurate daily inventory information, early warning signals of future inventory issues, and sophisticated tools to enable better inventory decisions.

**Customer**  
Sensio Lighting  
[www.sensio.co.uk](http://www.sensio.co.uk)

**Industry**  
Lighting Solutions

**Location**  
West Yorkshire, UK

**Sage Business Partner**  
Blue Logic

Sensio Lighting is a family run business with over 15 years experience and knowledge of providing high quality LED lighting to the kitchen, bedroom and bathroom market.

### IMPROVED INVENTORY PERFORMANCE

“With the introduction of Sage Inventory Advisor we are now able to see all inventory information in one easy-to-use dashboard. We can see the total stockholding daily, and easily identify where we can reduce over-stocks” said Nicola Ormsby, Supply Chain Planner for Sensio Lighting.

This increased inventory visibility provides many other benefits. Nicola continues, “The potential stock-outs are invaluable as we can proactively react to any issues that may arise and action them easily. Reacting to stock-outs before they occur was something that was almost impossible to do without Sage Inventory Advisor.”

“We now have the ability to focus on poor performing lines and discontinued lines to free up money tied up in excess stock. We also have the ability to look at supplier scorecards to challenge poor performers, something that was time consuming to do beforehand.”

Sensio Lighting really is shining a light on inventory with Sage Inventory Advisor.

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**Nicola Ormsby**  
Supply Chain Planner,  
Sensio Lighting